

# IT Consulting Services for Your Business Needs

We provide flexible, cost-effective solutions for clients to complement your existing resources or simply handle your needs in full on a project-by-project basis. All of our services help relieve the pain that small and medium business can experience when technology needs divert or distract resources from their core business functions.

When you need technology to support your changing business, you also need specialized skills to implement it so you can realize maximum benefit with minimal pain from:

- IT migrations that can disrupt your team's productivity
- Security concerns that accompany a virtual, networked world
- New technology implementations that must co-exist with your existing infrastructure
- System upgrades that can marginalize existing investments
- Network performance issues that can alienate your team, suppliers and customers
- Resources that are overextended or have difference expertise that you need

## Proven talent and methodologies tailored for your business

A partnership with bva yields tangible benefits that can positively impact top- and bottom-line performance with:

### REDUCED COST

- Off-payroll access to industry leading technical skills, methodologies and processes
- Knowledge transfer to help your business become self-reliant
- Robust documentation that standardizes reference materials to prevent mistakes

### INCREASED REVENUE

- Improved time to market
- Enhanced user/customer experience through maximum network uptime and performance
- Reduced risk of unplanned outages that can cause revenue disruptions and data loss
- IT talent that understands the business side of your business

Leverage a breadth of skills and depth of resources so you can focus on your business.

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### THE BENEFITS OF bva's CONSULTING

#### SERVICES INCLUDE:

*Maximum value from your technology investments*

*Scalability for your company resources and business Performance*

*Network performance improvements for optimal Productivity*

*Specialized skills to complement your own*

*Infrastructure and process documentation*

*Project management that keeps you on time and on Budget*

*Experience and references in small and medium*



# We Do "IT"

## So You Don't Have To

Our comprehensive suite of services includes infrastructure management, network monitoring, security and a wide array of consulting and project capabilities to address your unique needs. We specialize in helping small- to medium-sized companies overcome IT challenges with the ultimate goal of leveraging technology to create a competitive advantage.

Our expertise enables clients to focus more attention on their core business operations by solving problems associated with:

- The need to maximize investment in IT and reduce costs
- Constraints on existing IT resources and /or gaps in staff
- Growing needs and complexity in the IT environment
- Quality of service that negatively impacts the business
- Risk of data and/or productivity losses
- Overwhelming IT product choices to evaluate
- Lack of business intelligence to support decision making

### Proven talent and methodologies tailored for your business

A partnership with bva yields tangible benefits that can positively impact top- and bottom-line performance with:

#### REDUCED COST

- High-caliber resources on a part-time or project basis
- Minimized cost of lost productivity and/or data
- Alleviate or minimize technology training and certification expenses
- Strategic view of company needs to maximize IT investment

#### INCREASED REVENUE

- More time to focus on core business functions and customer interaction
- Enhanced customer experience
- Better information for decision making

Increase productivity and scale in your business so you can spend more time talking to customers.

#### WHAT MAKES bva UNIQUE?

##### Our People

*An elite group of hand-selected professionals, chosen not only for their technical expertise, but also for their business acumen*

##### Our Process

*Standardized, proven methodologies, tools and quality-control measures that make your business more reliable and cost effective*

##### Our Approach

*We believe in client partnerships that deliver business value over the long term*

##### Our Longevity

*Our singular focus on the small and medium market and deep understanding of its needs sets us apart and makes us the right choice for you*



# Technology Vision Solution™ for Your Company

In a world that turns on technology, organizations trust bva for leadership, direction and the technical support to improve business performance. The Technology Vision Solution™ is our unique process designed to identify risks and opportunities, and to deliver agile solutions that maximize profitability, productivity and technology investments.

Our network expertise helps business owners, presidents, CEOs and CFOs focus on their core business by reducing or eliminating the distraction associated with:

- Controlling excessive IT costs that yield little value
- Data loss, quality of service and lost productivity due to sub-optimal network performance
- Outages that lead to the use of high-cost and unproven external resources to get your business back up and running
- Diverting company personnel to deal with IT, when their greater value to the company is elsewhere
- Sorting through the myriad of products and services that will deliver that most value for your investment in technology
- Planning for the future IT platform that will meet the changing needs of your business

## Proven talent and methodologies tailored for your business

A partnership with bva yields tangible benefits that can positively impact top- and bottom-line performance with:

### REDUCED COST

- Customizable network solution at a predictable monthly cost
- Off-payroll access to industry-leading methodologies and top-notch resources
- Minimized cost of lost productivity
- Limited need for training, certification and management of on-payroll technical staff

### INCREASED REVENUE

- More time to focus on your customers and your core business functions, knowing that your technology partner “has your back”
- Enhanced user/customer experience with maximum uptime and performance

Improve the reliability, performance and return on investment of your IT network with a tailored support solution from bva.

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### OUR bMANGED AGREEMENTS INCLUDE:

*Our Action Accelerator process insures your network is stable, reliable, documented and ready to be Supported*

*First point of contact for IT-related issues with a 24X7 emergency hotline*

*Email security to protect against SPAM and viruses  
Customized network health check to assess vital network components and functions*

*Regularly scheduled backup and recovery monitoring  
Monthly activity reports to maintain and document current network and asset status*

*24X7 remote network monitoring to detect abnormalities and proactively address them before a problem occurs*



# The Technology Vision Solution™



In a world that turns on technology, organizations trust bva for leadership, direction and the technology support to improve business performance. The Technology Vision Solution™ is our unique process designed to identify risks and opportunities, and to deliver the agile solutions that maximize profitability, productivity and technology investments.

STEP ONE:  
THE VISION INTERVIEW

The first step of our process is a discussion about the driving forces behind your business. During this meeting, we'll identify the opportunities and challenges you face in the marketplace and better align our understanding with your business and technology objectives.

STEP TWO:  
THE SITUATIONAL SNAPSHOT

Once we have identified areas of strategic focus, our team will conduct an onsite technical assessment of your current network, systems infrastructure, disaster recovery capabilities, core applications and current strategic plan. This high level assessment provides us with the information we need to make the proper recommendations that support your business and technology objectives.

STEP THREE:  
THE STRATEGIC CONVERSATION

In this third step of the process, we meet together with your team to provide strategic recommendations for implementation. During this session, we present our findings, collaborate on solutions that work for your unique environment, and outline the target areas of focus. This provides you with a clear action plan for success.

STEP FOUR:  
THE ACTION ACCELERATOR

As the due diligence phase comes to a close, we will move directly into executing on the agreed upon action plan. This phase includes stabilizing your systems, configuration based upon industry standards, project implementation, and addressing the core of your infrastructure and business growth

STEP FIVE:  
THE B-MANAGED SOLUTION

With bMANAGED, our managed services program, we offer a powerful combination of technology, people, and process to provide ongoing maintenance and support of your systems. With three levels of onsite and offsite technical capabilities the b-Secure solution provides dedicated support tailored to your organization's unique needs.

STEP SIX:  
THE ANNUAL REFLECTION

To ensure that we remain in alignment with your business risks, opportunities and leveraged capabilities, we conduct annual reviews. These meetings measure progress, assess goals and adjust strategies to meet the ongoing needs of your business.

# bva Technical Resume

SECURITY	DIRECTORY SERVICES	PLATFORM UPGRADES	REMOTE ACCESS
Ethical Hacking and Penetration	Design Deployment	Microsoft Windows Server	VMware Horizon VDI
Assessment and Audit	Migrations, Synchronization	Linux Server Versions	Microsoft RDS—Remote Desktop Services
Proxy Servers/Logging	AWS DR	Apple Server	Citrix VDI
Router/Firewall Installations	Azure AD Directory	Amazon Web Services	VPN Solutions
Content Control/Web Filtering	Microsoft Active Directory	Microsoft Azure Services	3 Layer Token Authentication
Risk Management	Linux Based Directories	SAP	Encrypted Email
Data Encryption	Single Sign On Solutions	Oracle	Encrypted Data Transfer
Secure Remote Connection (2FA)			FTPS Services
Desktop Management	MESSAGING	CLOUD/VIRTUALIZATION	DATA MANAGEMENT
Microsoft Systems Center	Microsoft Exchange Server	Microsoft Hyper-v	Disaster Recovery Planning and Implementation
Configuration Manager	Skype for Business/Slack	VMware ESXi	Backup Systems and Software
Windows Deployment Services	Google Gmail	Citrix ZenServer	Storage Area Network (SAN)
Workstation Imaging Solutions	Office 365 Email	Virtual Desktop Solutions	Network Load Balancing
Intune	iMail/POP Mail	Virtual Storage	Internet Load Balancing
Solarwinds	Content and Virus Scanning	Virtual Box	Microsoft SQL
MangeEngine	Target Threat Protection	Cloud Based Systems (Public and Private)	Server Clustering
Sophos	Anit-Spoofing	Amazon Web Services (Cloud)	Offsite Data Replication
Jamf	Email Archiving Solutions	Microsoft Azure Services (Cloud)	MySQL
KACE	Spooling	Google Cloud	Box Business/CentreStack/Dropbox
	Journaling		Microsoft SharePoint Online

## Infrastructure Consulting Services

Directory Services Design & Implementation  
 Infrastructure Deployments & Migrations  
 Messaging Implementations  
 Platform Migrations  
 Enterprise Security Solutions  
 Integration of Internet Solutions  
 Off-payroll access to industry leading Technical

## Small to Medium Business Services

Program for Small Businesses  
 Maintains & Updates their environment on a regularly scheduled basis  
 Enterprise level support from Microsoft, Novell & Citrix  
 Preventative Maintenance & Troubleshooting  
 24-Hour/365 Day Emergency Response System

## Project Management and Design

Design & Report Creation  
 Compliancy/Security Documentation  
 Certified Project Management Training & Deployment  
 Ability to measure performance of IT  
 Process Improvement & Business Process Reengineering

